

Mark Evans

Director

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Background

With over 25 years of experience, Mark is a trust-based pensions expert and a natural collaborator. He has worked with numerous trustee boards and sponsors, helping them negotiate challenges from corporate restructuring to complex Defined Benefit (DB) funding negotiations.

His schemes range in size from £1billion+ to £10million, sponsored by a wide variety of organisations, from large multinational corporations (including US parents) and groups with multiple schemes with streamlined governance vehicles, to universities, charities and family-run businesses. With Defined Contribution pension and wider employee benefits experience, Mark is comfortable with a huge range of schemes and circumstances.

Some of the schemes Mark works with are, or have been, subject to Regulatory intervention. This typically results from covenant or funding concerns. Having advised sponsoring employers as well as trustee boards, Mark understands the perspective and needs of both. This experience, together with his strong communication and relationship building skills, is invaluable in building the trust necessary to achieve pragmatic but effective outcomes for all stakeholders.

Mark has experience of a variety of governance models including co-trustee Chair roles and transitioning to sole trustee. He understands the strengths and weaknesses in the different models and what is required to implement an effective transition.

Notable Client Achievements

- Since joining ITS, Mark has been appointed to the wide variety of schemes described above. These are a mixture of sole and co-trustee chair appointments.
- As a Board Director, he is also at the heart of ITS's business. Prior to joining ITS, Mark worked for a variety of pension consulting firms in advisory and leadership roles, chairing specialist De-risking, Pension Strategy and Governance groups.

Professional Qualifications/Awards

Like all ITS Directors, Mark will achieve Accredited Professional Trustee status once available, being a member of the Association of Professional Pension Trustees and having achieved the Award in Pension Trusteeship.

Areas of Expertise

- ✓ Chairing
- ✓ Repairing/rebuilding trustee relationships
- ✓ Working to agree long term objectives
- ✓ Mentoring lay trustees
- ✓ Risk transfer (buy in/buy out)
- ✓ Ongoing support to DB/Hybrid schemes – either in context of Chair or Board member
- ✓ Ongoing support to DC
- ✓ Ongoing support to large and/or complex schemes – in area of common trustee boards/rationalising advisers
- ✓ Sole Trusteeship
- ✓ Expertise in Special situations
Scheme Mergers and demerger
- ✓ Difficult Valuation Exercises
- ✓ Scheme Closures
- ✓ Restructuring
- ✓ Expertise in Investment Strategy
- ✓ Expertise in all facets of delivering Governance services
- ✓ Working with a Challenging Covenant review
- ✓ Provider review